



JAPANESE SHIPOWNERS' ASSOCIATION

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Press Release on JSA's Panama Visit in November

The JSA delegation, headed by its Vice President, Mr Yuji Isoda, with representatives of its three member companies (KL, MOL and NYK), visited Panama in mid-November and held fruitful discussions with the Panama Canal Authority (ACP) and Panama Maritime Authority (AMP).

The Secretary General of the Asian Shipowners' Association (ASA) also participated in the meeting with ACP, while Director of International Shipping Division, Maritime Bureau of Ministry of Land, Infrastructure, Transport and Tourism (MLIT-Japan) also attended both meetings.

Major topics discussed at each meeting are as follows:

1. Meeting with the ACP (1st Dialogue Meeting JSA-ASA-ACP)

The meeting was named as the '1st Dialogue Meeting JSA-ASA-ACP' and held at the ACP headquarters in Panama City on Monday, 13 November 2017, having materialized in accordance with discussion on the table during previous visit to JSA by the Vice President of Panama.

From the ACP, Mr Jorge Quijano, Panama Canal Administrator, Mr Manuel Benitez, Vice Administrator, and other top-ranking officers attended. (Please see attached attendance list)

After a cordial welcome to Panama from Mr Quijano, participants discussed current issues such as safety measures at new set of locks, future plans to increase the number of slots as well as tolls.

With regard to future number of slots, the ACP confirmed that they plan to increase the booking slots (current: 6/day) to 7 from December this year. The JSA/ASA and the ACP recognised that there will be an increase in the demand from LNG vessels, considering the new US-LNG projects which will start in full from 2018.

With regard to efficient use of the Canal, the JSA praised ACP's tremendous efforts to plan, construct and open the new set of locks, congratulating them on a remarkable record transit in FY2017 of up to 400 million Panama Canal tons. The JSA emphasised its basic thought that the Panama Canal was a global asset that was a precious life-line for the world, and that maximum usage of the Canal confers benefits to the entire world. With regard to tolls, the JSA emphasised its belief that reliable and stable tolls were necessary for the Canal as a global infrastructure and repeated that sufficient prior consultation period, i.e. 12 months in

general, but at least 6 months, is required. The ACP stated they understood industry's voice and would take this request in consideration.

The Secretary General of ASA added that the Asian shipowners were still struggling to survive under the bearish shipping market and shipowners had no choice but to bear the financial burden due to upcoming maritime regulations such as CO2 emission, ballast water management and global sulphur cap. He expressed his determination that ASA would contribute to a regular dialogue with parties concerned through close cooperation with the JSA, one of ASA's core association members.

The Director of MLIT-Japan commented that the meeting this time was very fruitful and that the MLIT would continue to facilitate such dialogue.

As for the next Dialogue meeting, after coordinating the items to be further discussed, all participants agreed that it would be held in Tokyo or Panama next year at an appropriate level. The ACP expressed that they looked forward to inviting top JSA officials to Panama in the near future.

On the same day, the ACP kindly invited all the JSA/ACP/MLIT delegation to Cocoli Locks and Miraflores Locks and offered a detailed explanation on the Canal's operations and facilities as well as its history. We deeply appreciated these opportunities.

2. Meeting with the AMP

Meeting was held at the AMP headquarters in Panama City on Tuesday, 14 November 2017.

From AMP, Mr Jorge Barakat Pitty, Administrator; Mr Fernando Solorzano, General Director; Ms Magdalena Carrera Ledezma, General Director; and other top-ranking officers attended. (Please see the attached attendance list)

After a cordial welcome to Panama and expressing sincere gratitude for the use of the Panamanian flag by JSA members from Mr Barakat, the participants commented and confirmed the following, among others:

The JSA expressed its appreciation for AMP's follow-up being in accordance with the JSA requirements that international maritime rules as well as ratification of Hong Kong Convention be reflected in all actions taken.

With regard to Radio certification issues, the AMP clarified that they could carry out the certification process for the corresponding Japanese radio qualifications.

With regard to the issuance of Panamanian licences and certifications for seafarers in Japan, the AMP revealed that they will have completed the necessary IT set-up by the end of this year and that it was expected that various Panamanian certifications would be issued in Tokyo and Kobe in Spring 2018.

The participants also discussed the issue of the maritime agreement between Panama and China, change of required language in documentation and digitalisation.

In this connection, the AMP underlined the benefit of the issuance of the technical certificates, which can be printed electronically and directly by the interested parties in any

place, thus speeding up the process. The AMP clarified that at this time the certificates that could be applied under this modality were: Declaration of Maritime Labour Compliance Part I (DMLC), Financial Security in Respect of Civil Liability for Oil Pollution Damage (CLC), Ballast Water Management Plan (BWMP) and the International Ballast Water Management Certificate (IBWMC). It was also revealed that all existing certifications would be incorporated next year. It was noted by the participants that the AMP was working in new platforms that had an impact on the automation of more processes, which would enable printing via online.

The JSA expressed its most sincere thanks for each of AMP's positive actions and also conveyed its appreciation for local efforts in Japan by the Embassy of Panama in Tokyo, headed by Ambassador Diaz, as well as Segumar Tokyo.

The Director of MLIT-Japan expressed his appreciation for the long-time cooperation with the Japanese government by the Panamanian government, and commented that Japan would continue to maintain and enhance such a good relationship.

1st Dialogue Meeting JSA-ASA-ACP

13 November, 2017

ACP headquarters, Panama

Attendance List

Representatives of the Panama Canal Authority (ACP):

Mr. Jorge Quijano	Panama Canal Administrator
Mr. Manuel Benítez	Deputy Administrator
Mr. Esteban Saénz	Executive VP, Operations
Mr. Oscar Bazán	Executive VP, Planning and Business Development
Mr. Alexis Rodríguez	Specialist in Environmental Protection
Capt. Guillermo Manfredo	Executive Manager, Transit Operations
Mr. Abraham Saied	Manager, Marine Traffic and Admeasurement
Mr. César Lau	Supervisor, Marine Traffic Control
Ms. Argelis Ducreux	Leader, Container Liner Segment
Mr. José Ramón Arango	Leader, Liquid Bulk Segment
Mr. Max Olivares	Supervisor, Tolls and Pricing
Ms. Marianela Dengo	Manager, Strategic Relations Management Section

Representatives of the Japanese Shipowners' Association (JSA):

Mr. Yuji Isoda	Vice President
Ms. Keiko Kosugi	Chair of JSA International Affairs Sub-Committee / Deputy General Manager, Corporate Planning Group, Nippon Yusen Kabushiki Kaisha
Mr. Keiji Tomoda	Member of JSA International Affairs Sub-Committee / Associate Director, Kawasaki Kisen Kaisha, Ltd.
Mr. Tsuyoshi Aoki	Member of JSA International Affairs Sub-Committee / Associate General Manager, Corporate Planning Division, Mitsui O.S.K. Lines, Ltd.
Mr. Hiroyuki Yamagami	Manager, Planning Division

Representative of the Asian Shipowners' Association (ASA):

Mr. Kwang-Ho (Harry) Shin,	Secretary General
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Representative of Ministry of Land, Infrastructure, Transport and Tourism (MLIT) :

Mr. Teruki Yamada	Director, International Shipping Division, Maritime Bureau
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Meeting between JSA and AMP

14 November, 2017

AMP headquarters, Panama

Attendance List

Representatives of the Panama Maritime Authority (AMP):

Mr. Jorge Barakat	Administrator of AMP
Mr. Fernando Solorzano	General Director of Merchant Marine
Ph D. Magdalena Carrera Ledezma	General Director of Seafarers
Capt. Jovani González	Deputy Director of Seafarers
Ing. José Luis Ortega	Head of Department of Navigation and Maritime Safety
Ms. Rina D. Berrocal	Chief of Segumar, Merchant Marine General Directorate

Representatives of the Japanese Shipowners' Association (JSA):

Mr. Yuji Isoda	Vice President
Ms. Keiko Kosugi	Chair of JSA International Affairs Sub-Committee / Deputy General Manager, Corporate Planning Group, Nippon Yusen Kabushiki Kaisha
Mr. Keiji Tomoda	Member of JSA International Affairs Sub-Committee / Associate Director, Kawasaki Kisen Kaisha, Ltd.
Mr. Tsuyoshi Aoki	Member of JSA International Affairs Sub-Committee / Associate General Manager, Corporate Planning Division, Mitsui O.S.K. Lines, Ltd.
Mr. Hiroyuki Yamagami	Manager, Planning Division

Representative of Ministry of Land, Infrastructure, Transport and Tourism(MLIT) :

Mr. Teruki Yamada	Director, International Shipping Division, Maritime Bureau
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JSA's Panama Visit in November 2017 (Pictures)



1st Dialogue Meeting JSA-ASA-ACP (Presentation by Administrator Quijano)



Mr Isoda at Cocoli Lock



Meeting with the AMP



Gift Exchange between Mr Isoda and Mr Barakat